

Message Text

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46

ACTION COME-00

INFO OCT-01 NEA-14 ISO-00 EB-11 PM-07 CIAE-00 INR-11

NSAE-00 RSC-01 DRC-01 /046 W
----- 071418

R 091055Z SEP 74

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 8092

INFO SECDEF WASHDC

CNO WASHDC

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STATE ALSO PASS COMMERCE; SECDEF FOR ISAA

E.O. 11652: N/A

TAGS: BEEP, IR

SUBJ: CHAH BAHAR HARBOR CONSTRUCTION PROJECT

REF: A. TEHRAN 6691 (NOTAL) B. TEHRAN 8953 DEC 19, 1973 C. TEHRAN
5638 AUG 9, 1973

1. IN RESPONSE TO REF (A) BROWN AND ROOT, INC HAS INFORMED AMB-
ASSADOR THAT FIRM HAS DECIDED BACK-OFF FROM EFFORTS TOWARD DIRECT
CONTRACT WITH GOI FOR CHAH BAHAR HARBOR CONSTRUCTION PROJECT.
BROWN AND ROOT HAD BEEN IN ACTIVE NEGOTIATIONS WITH A.M. KASHFI
WHO APPEARED TO HAVE VERY GOOD CHANCE OF OBTAINING CONTRACT FROM
GOI.

2. WHEN WE INFORMED KASHFI OF BROWN AND ROOT WITHDRAWAL HE ASKED
IF WE COULD HELP IDENTIFY OTHER AMERICAN CONTRACTS WHO MIGHT BE
INTERESTED IN THIS MAJOR PROJECT. KASHFI IS LOOKING FOR FIRM WHICH
WOULD PERFORM NOT ONLY ENGINEERING STUDIES AND DESIGN WORK, BUT
WOULD UNDERTAKE FULL CONTRACTOR SERVICES AS WELL. CONSIDERABLE
DREDGING OF CHAH BAHAR HARBOR WILL BE REQUIRED. INTERESTED FIRMS
SHOULD CONTACT KASHFI DIRECTLY. TELEX 2714 MAHAK, TEHRAN. CABLE
KASHLAND TEHRAN.

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3. WE ARE AWARE THAT WASHINGTON AGENCIES WOULD LIKE TO SEE THIS
MAJOR PROJECT AWARDED TO AMERICAN FIRM. GOI DECISION ON CONTRACT

WILL NOT BE LONG DELAYED AND WE HOPE AGENCIES CAN STIMULATE INTEREST OF COMPETENT AMERICAN FIRMS.
HELMS

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Disposition Authority: kelleyw0
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